

GLOBAL SUPPORT, RAPID SOLUTIONS - LEVERAGING THE BENEFITS OF A GLOBAL COMPANY

CHALLENGE: A global plastic injection molder who manufactures products for automobile manufacturers and their subsuppliers working with a Marian competitor was having problems with failing adhesive laminated on a thin, foam pad for a molded plastic application. The supplier and competitor were unable to provide a quick solution.



INVOLVED MARIAN GLOBAL LOCATIONS

- Material specifications reviewed in Germany
- Part design reviewed in *Michigan*
- Final parts assembled at *Mexico* production facility using in-house tooling & machine design

MARIAN ADVANTAGE: Next Day Turnaround of Samples & Final Parts

- **Final Part:** Thin, foam pad bonded to plastic molded automobile interior component
- Marian used global footprint & strong supplier relationships to quickly and efficiently deliver materials and sample parts
- Provided in-person support to each of the customer's locations.





